

Table 3A

**California Statewide ALL LINES OF BUSINESS(1) Enrollment
by Health Plan for the Months of March 2000 - 2006**

ALL HEALTH PLANS	March							% Chg avg. ann.	2006
	2000	2001	2002	2003	2004	2005	2006		% of State All Lines
KAISER FOUNDATION HEALTH PLAN	5,735,093	5,873,309	6,035,195 +	6,080,055	5,960,776	6,149,272	6,318,972	1.6%	36.23%
<i>Annual Enrollment Growth . .</i>		2.4%	2.8%	0.7%	-2.0%	3.2%	2.8%		
BLUE CROSS/CALIFORNIACARE	2,111,365	2,526,673	2,612,801 +	2,853,227	2,735,026	2,775,916	2,837,307	5.0%	16.27%
<i>Annual Enrollment Growth . .</i>		19.7%	3.4%	9.2%	-4.1%	1.5%	2.2%		
<i>BLUE CROSS/CALIFORNIACARE did not complete survey in time for inclusion. Consequently, total commercial members were collected from California Department of Managed Health Care reports, and distributed using 2005 membership.</i>									
HEALTH NET/FOUNDATION	1,867,813	2,068,944	1,981,396 +	1,934,398	2,116,341	1,805,183	1,913,327	0.4%	10.97%
<i>Annual Enrollment Growth . .</i>		10.8%	-4.2%	-2.4%	9.4%	-14.7%	6.0%		
<i>Health Net subcontracted 113,299 March 2006 Los Angeles Co Medi-Cal Lives to Molina (for this Table subcontract lives NOT counted at Health Net)</i>									
PACIFICARE/FHP	2,159,234	2,263,992	2,088,018 +	1,715,200	1,757,398	1,684,139	1,674,413	-4.1%	9.60%
<i>Annual Enrollment Growth . .</i>		4.9%	-7.8%	-17.9%	2.5%	-4.2%	-0.6%		
BLUE SHIELD/CAREAMERICA	957,935	1,044,174	1,038,275 +	1,345,924	1,315,479	1,512,628	1,560,166	8.5%	8.94%
<i>Annual Enrollment Growth . .</i>		9.0%	-0.6%	29.6%	-2.3%	15.0%	3.1%		
CIGNA HEALTHCARE OF CALIF	694,697	652,466	649,311	584,586	452,003	358,661	357,214	-10.5%	2.05%
<i>Annual Enrollment Growth . .</i>		-6.1%	-0.5%	-10.0%	-22.7%	-20.7%	-0.4%		
MOLINA HEALTHCARE OF CALIF	151,514	196,680	238,480	254,653	251,864	268,212	308,749	12.6%	1.77%
<i>Annual Enrollment Growth . .</i>		29.8%	21.3%	6.8%	-1.1%	6.5%	15.1%		
AETNA US HEALTHCARE	672,270	866,150	697,009 +	397,508	306,495	277,224	294,661	-12.8%	1.69%
<i>Annual Enrollment Growth . .</i>		28.8%	-19.5%	-43.0%	-22.9%	-9.6%	6.3%		
INLAND EMPIRE HEALTH PLAN	192,397	197,620	233,465	255,196	269,485	284,986	284,474	6.7%	1.63%
<i>Annual Enrollment Growth . .</i>		2.7%	18.1%	9.3%	5.6%	5.8%	-0.2%		
CALOPTIMA	188,663	199,487	225,573	256,119	251,972	252,102	277,433	6.6%	1.59%
<i>Annual Enrollment Growth . .</i>		5.7%	13.1%	13.5%	-1.6%	0.1%	10.0%		
<i>CalOptima subcontracted to Blue Cross and Universal/HealthMax. Specific division of subcontracting was not supplied for 2006 ; consequently lives were assigned 75% pro-rata basis</i>									
CARE 1ST HEALTH PLAN (ACQUIRED UHP JAN 2006)	69,077	78,814	195,662	189,397	173,861	159,702	223,441	21.6%	1.28%
<i>Annual Enrollment Growth . .</i>		14.1%	148.3%	-3.2%	-8.2%	-8.1%	39.9%		
COMMUNITY HEALTH PLAN OF LA	105,189	126,211	145,694	176,600	159,174	141,430	138,650	4.7%	0.79%
<i>Annual Enrollment Growth . .</i>		20.0%	15.4%	21.2%	-9.9%	-11.1%	-2.0%		
KERN HEALTH SYSTEMS	48,656	56,003	69,900	75,351	81,309	95,845	101,015	12.9%	0.58%
<i>Annual Enrollment Growth . .</i>		15.1%	24.8%	7.8%	7.9%	17.9%	5.4%		

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COMMUNITY HEALTH GROUP (SAN DIEGO CO)	74,570	78,265	88,341	93,611	103,041	98,427	97,756	4.6%	0.56%
<i>Annual Enrollment Growth . .</i>		5.0%	12.9%	6.0%	10.1%	-4.5%	-0.7%		
SANTA CLARA FAMILY HEALTH PLAN	42,735	45,940	59,603	83,613	96,781	95,989	93,719	14.0%	0.54%
<i>Annual Enrollment Growth . .</i>		7.5%	29.7%	40.3%	15.7%	-0.8%	-2.4%		
SCAN HEALTH PLAN	43,198	47,745	50,916 +	51,406	59,107	71,943	87,366	12.5%	0.50%
<i>Annual Enrollment Growth . .</i>		10.5%	6.6%	1.0%	15.0%	21.7%	21.4%		
CENTRAL COAST ALLIANCE/SANTA CRUZ- MONTEREY	64,141	64,448	73,605	83,538	85,029	85,543	87,304	5.3%	0.50%
<i>Annual Enrollment Growth . .</i>		0.5%	14.2%	13.5%	1.8%	0.6%	2.1%		
PARTNERSHIP HEALTHPLAN (FORMERLY SOLANO/NAPA NETWORK)	49,942	47,263	71,663	76,860	80,141	82,501	86,777	9.6%	0.50%
<i>Annual Enrollment Growth . .</i>		-5.4%	51.6%	7.3%	4.3%	2.9%	5.2%		
WESTERN HEALTH ADVANTAGE	47,859	50,183	60,124 +	63,733	70,184	80,453	84,592	10.0%	0.48%
<i>Annual Enrollment Growth . .</i>		4.9%	19.8%	6.0%	10.1%	14.6%	5.1%		
ALAMEDA ALLIANCE FOR HEALTH	79,733	72,327	76,370	79,908	87,585	88,066	84,003	0.9%	0.48%
<i>Annual Enrollment Growth . .</i>		-9.3%	5.6%	4.6%	9.6%	0.5%	-4.6%		
SAN JOAQUIN HEALTH PLAN	54,426	53,768	59,407	64,105	65,704	64,442	63,803	2.7%	0.37%
<i>Annual Enrollment Growth . .</i>		-1.2%	10.5%	7.9%	2.5%	-1.9%	-1.0%		
CONTRA COSTA HEALTH PLAN	41,565	51,146	60,968 +	60,646	63,277	64,446	62,686	7.1%	0.36%
<i>Annual Enrollment Growth . .</i>		23.1%	19.2%	-0.5%	4.3%	1.8%	-2.7%		
GREAT-WEST HEALTHCARE OF CALIF (FORMERLY ONE HEALTH PLAN OF CALIF)	68,245	126,056	104,057	176,097	162,642	55,595	61,951	-1.6%	0.36%
<i>Annual Enrollment Growth . .</i>		84.7%	-17.5%	69.2%	-7.6%	-65.8%	11.4%		
SAN MATEO HEALTH COMMISSION	40,747	38,020	40,448	48,736	54,851	57,261	57,713	6.0%	0.33%
<i>Annual Enrollment Growth . .</i>		-6.7%	6.4%	20.5%	12.5%	4.4%	0.8%		
SANTA BARBARA HEALTH PLAN	41,305	42,311	46,989	51,167	53,912	55,627	56,629	5.4%	0.32%
<i>Annual Enrollment Growth . .</i>		2.4%	11.1%	8.9%	5.4%	3.2%	1.8%		
SHARP HEALTH PLAN	90,902	95,079	110,312	125,399	125,890	121,414	49,888	-9.5%	0.29%
<i>Annual Enrollment Growth . .</i>		4.6%	16.0%	13.7%	0.4%	-3.6%	-58.9%		
LA CARE HEALTH PLAN	3,999	6,753	9,415	12,876	18,103	38,609	44,208	49.3%	0.25%
<i>Annual Enrollment Growth . .</i>		68.9%	39.4%	36.8%	40.6%	113.3%	14.5%		

LA Care subcontracted all (722,680) March 2006 Medi-Cal Lives to Blue Cross, Care 1st, Community of LA, Kaiser & UHP Health Plans (for ranking lives counted at LA Care)

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SAN FRANCISCO HEALTH PLAN	26,737	30,136	32,216	33,990	40,371	42,624	44,133	8.7%	0.25%
<i>Annual Enrollment Growth . .</i>		12.7%	6.9%	5.5%	18.8%	5.6%	3.5%		
VENTURA COUNTY HEALTH CARE PLAN	9,162	9,856	10,394	10,824	22,335	21,785	21,207	15.0%	0.12%
<i>Annual Enrollment Growth . .</i>		7.6%	5.5%	4.1%	106.3%	-2.5%	-2.7%		
VALLEY HEALTH PLAN, SANTA CLARA	7,360	8,550	8,846	9,467	19,002	18,861	18,386	16.5%	0.11%
<i>Annual Enrollment Growth . .</i>		16.2%	3.5%	7.0%	100.7%	-0.7%	-2.5%		
CHINESE COMMUNITY HLTH PLAN	6,968	8,038	9,642 +	10,865	11,188	11,470	13,202	11.2%	0.08%
<i>Annual Enrollment Growth . .</i>		15.4%	20.0%	12.7%	3.0%	2.5%	15.1%		
INTER VALLEY HEALTH PLAN	69,585	69,090	36,832 +	14,769	13,631	13,026	12,803	-24.6%	0.07%
<i>Annual Enrollment Growth . .</i>		-0.7%	-46.7%	-59.9%	-7.7%	-4.4%	-1.7%		
UNIVERSAL CARE/HEALTHMAX (AQUIRED BY HEALTHNET 2006)	270,342	276,171	335,480	289,781	283,826	264,776	7,370	-45.1%	0.04%
<i>Annual Enrollment Growth . .</i>		2.2%	21.5%	-13.6%	-2.1%	-6.7%	-97.2%		
CALIFORNIA HEALTH PLAN (formerly CAREMORE)	0	0	0	0	914	3,350	5,985	155.9%	0.03%
<i>Annual Enrollment Growth . .</i>		n/a	n/a	n/a	n/a	266.5%	78.7%		
UNIDENTIFIED MEDICARE PLAN LIVES*	4,652	3,730	3,221	3,071	2,873	3,733	4,159	-1.8%	0.02%
<i>Annual Enrollment Growth . .</i>		-19.8%	-13.6%	-4.7%	-6.4%	29.9%	11.4%		
OUT-OF-STATE MEDICARE PLANS	2,306	2,249	2,182 +	2,235	1,986	2,522	2,634	2.2%	0.02%
<i>Annual Enrollment Growth . .</i>		-2.5%	-3.0%	2.4%	-11.1%	27.0%	4.4%		
ON LOK SENIOR HEALTH SERVICES	849	903	870	865	961	948	969	2.2%	0.01%
<i>Annual Enrollment Growth . .</i>		6.4%	-3.7%	-0.6%	11.1%	-1.4%	2.2%		
CITIZENS CHOICE HEALTHPLAN	0	0	0	0	0	0	932	n/a	0.01%
<i>Annual Enrollment Growth . .</i>		n/a	n/a	n/a	n/a	n/a	n/a		
AIDS HEALTHCARE FOUNDATION, LA	481	535	654	751	810	834	824	9.4%	0.00%
<i>Annual Enrollment Growth . .</i>		11.2%	22.2%	14.8%	7.9%	3.0%	-1.2%		
CENTER FOR ELDERS INDEPENDENCE	193	306	323	358	601	718	763	25.7%	0.00%
<i>Annual Enrollment Growth . .</i>		58.5%	5.6%	10.8%	67.9%	19.5%	6.3%		
ALTAMED HEALTH SERVICES	134	135	152	325	436	540	553	26.6%	0.00%
<i>Annual Enrollment Growth . .</i>		0.7%	12.6%	113.8%	34.2%	23.9%	2.4%		

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SUTTER SENIOR CARE	178	181	152	184	372	378	364	12.7%	0.00%
<i>Annual Enrollment Growth . .</i>		1.7%	-16.0%	21.1%	102.2%	1.6%	-3.7%		
SF PUBLIC HEALTH DEPT/FAMILY MOSAIC PROJECT	94	179	164	139	154	140	130	5.6%	0.00%
<i>Annual Enrollment Growth . .</i>		90.4%	-8.4%	-15.2%	10.8%	-9.1%	-7.1%		
BPS HEALTHCARE (SOLD TO AETNA 1998, SOLD TO BCE EMERGIS/CLOSED-OCT 2000)	3,620	0	0	0	0	0	0	n/a	0.00%
<i>Annual Enrollment Growth . .</i>		-100.0%	n/a	n/a	n/a	n/a	n/a		
HEALTH PLAN OF THE REDWOODS (CLOSED-OCT 2002)	83,495	76,904	78,259 +	0	0	0	0	n/a	0.00%
<i>Annual Enrollment Growth . .</i>		-7.9%	1.8%	-100.0%	n/a	n/a	n/a		
LIFEGUARD (CLOSED-DEC 2002)	239,256	241,153	177,440	0	0	0	0	n/a	0.00%
<i>Annual Enrollment Growth . .</i>		0.8%	-26.4%	-100.0%	n/a	n/a	n/a		
MAXICARE OF CALIFORNIA (CLOSED-DEC 2001)	253,441	255,703	0	0	0	0	0	n/a	0.00%
<i>Annual Enrollment Growth . .</i>		0.9%	-100.0%	n/a	n/a	n/a	n/a		
NATIONAL HEALTH PLANS (CLOSED-MAY 2002)	46,268	37,848	3,054	0	0	0	0	n/a	0.00%
<i>Annual Enrollment Growth . .</i>		-18.2%	-91.9%	-100.0%	n/a	n/a	n/a		
PLACER COUNTY NETWORK (CLOSED Q4 2003)	9,319	10,998	6,131	7,281	0	0	0	n/a	0.00%
<i>Annual Enrollment Growth . .</i>		18.0%	-44.3%	18.8%	-100.0%	n/a	n/a		
PRUDENTIAL HEALTH CARE (SOLD TO AETNA MID 1999/CLOSED-DEC 2001)	417,142	48,983	0	0	0	0	0	n/a	0.00%
<i>Annual Enrollment Growth . .</i>		-88.3%	-100.0%	n/a	n/a	n/a	n/a		
SAN DIEGO NAVAL BASE/TRICARE (CEASED MEDICARE CONTRACT DEC 2001)	4,385	4,815	0	0	0	0	0	n/a	0.00%
<i>Annual Enrollment Growth . .</i>		9.8%	-100.0%	n/a	n/a	n/a	n/a		
SONOMA COUNTY NETWORK (CLOSED Q4 2004)	20,499	25,692	20,729	24,524	0	0	0	n/a	0.00%
<i>Annual Enrollment Growth . .</i>		25.3%	-19.3%	18.3%	-100.0%	n/a	n/a		
TOWER HEALTH SERVICES (CLOSED-OCT 2001)	73,899	87,881	0	0	0	0	0	n/a	0.00%
<i>Annual Enrollment Growth . .</i>		18.9%	-100.0%	n/a	n/a	n/a	n/a		
UHP HEALTHCARE (ACQUIRED BY CARE 1ST 2006)	109,035	100,822	112,183 +	103,045	87,829	81,158	0	n/a	0.00%
<i>Annual Enrollment Growth . .</i>		-7.5%	11.3%	-8.1%	-14.8%	-7.6%	-100.0%		
UNITEDHEALTHCARE (SOLD HMO TO BLUE SHIELD MID 2000/CLOSED HMO-DEC 2000)	94,252	0	0	0	0	0	0	n/a	0.00%
<i>Annual Enrollment Growth . .</i>		-100.0%	n/a	n/a	n/a	n/a	n/a		

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UNIVERSITY OF CALIF, SAN DIEGO (CLOSED DEC 2003) <i>Annual Enrollment Growth . . .</i>	16,221	11,403 -29.7%	12,681 11.2%	13,081 3.2%	17 -99.9%	0 -100.0%	0 <i>n/a</i>	n/a	0.00%
TOTAL ALL LINES OF BUSINESS ENROLLMENT	17,467,143	18,282,088	17,974,602	17,715,464	17,444,736	17,292,479	17,442,631	0.0%	100.00%
ELIGIBLE POPULATION-TOTAL CALIFORNIA(2)	34,207,080	34,384,710	35,000,130	35,612,190	36,271,091	36,728,196	37,172,015	1.4%	
% OF ABOVE ELIGIBLE POPULATION COVERED	51.1%	53.2%	51.4%	49.7%	48.1%	47.1%	46.9%		
ANNUAL ENROLLMENT GROWTH RATE		4.7%	-1.7%	-1.4%	-1.5%	-0.9%	0.87%		
% ENROLLMENT GROWTH NET OF POPULATION GROWTH		4.1%	-3.5%	-3.2%	-3.4%	-2.1%	-0.34%	-1.4%	
NUMBER OF ACTIVE PLANS FOR A SPECIFIC YEAR (excludes Out-of-State Medicare Plans & Unidentified Medicare Plan Lives)	61	50	46	43	42	41	41		

(1) In accordance with privacy policies of CMS, effective January 1, 1999 through January 2002, Medicare Reports by Plan by County will not report enrollee count if less than 11 for a specific Medicare Contract, but the Contractor and its Contract(s) are listed in the counties in which it has enrollees. The "+" indicates the Plan has a few more Medicare Enrollees than reported. Beginning in 2003, HIPAA regulations were interpreted so that Contractors were no longer listed if they had fewer than 11 for a specific county. For 2003 and future years, all these are rolled together and reported as UNIDENTIFIED MEDICARE PLAN LIVES.

(2) All Lines of Business are:

- Commercial Enrollment - (includes standard large & small group, individual, point-of-service, AIM, MRMIB, capitated ASO, Cal-Kids & Healthy Kids) provided by the Plans directly for the Months of March or from Department of Managed Health Care's Quarterly Reports.
- Medi-Cal Enrollment - obtained from Department of Health Services' Monthly Reports for March of each year.
- Medicare Enrollment - obtained from CMS Quarterly Reports, March of each year, except that 1) PACE lives were obtained directly from the 4 PACE Contractors: AltaMed Health Services, Center for Elders Independence, On Lok Senior Health Services & Sutter Senior Care, and 2) in 2006 CMS did not report either eligibles or enrollees; consequently, the figures from December, 2005 were used, and then scaled to correspond to DMHC quarterly reports of March 2006. Medicare/Medi-Cal Eligibles are counted within Medi-Cal Eligibles and excluded from Medicare Eligibles. In addition, identified Medicare/Med-Cal Enrollees in health plans are counted within Medi-Cal Enrollment and excluded from Medicare Enrollment.
- Healthy Families Enrollment - obtained from Major Risk Medical Insurance Board.

(3) Medicare Eligibles were obtained from CMS for March of each year. Medi-Cal/Medicare Eligibles obtained from Department of Health Services' Reports, December of previous year for the following March Reports. The California population estimates are from Department of Finance's January estimates published May of each year. In 2006 CMS did not report either eligibles or enrollees; consequently, the figures from December, 2005 were used, and then scaled to correspond to DMHC quarterly reports of March 2006.