

Table 3B

**California Statewide COMMERCIAL(1) Enrollment
by Health Plan for the Months of March 2000 - 2006**

COMMERCIAL HEALTH PLAN	March							% Chg avg. ann.	2006
	2000	2001	2002	2003	2004	2005	2006		% of State Comm
KAISER FOUNDATION HEALTH PLAN	5,076,699	5,187,225	5,308,992	5,330,651	5,200,124	5,339,953	5,494,852	1.3%	45.50%
<i>Annual Enrollment Growth . .</i>		2.2%	2.3%	0.4%	-2.4%	2.7%	2.9%		
BLUE CROSS/CALIFORNIACARE	1,392,185	1,677,223	1,599,250	1,692,820	1,531,076	1,563,167	1,610,664	2.5%	13.34%
<i>Annual Enrollment Growth . .</i>		20.5%	-4.6%	5.9%	-9.6%	2.1%	3.0%		
BLUE SHIELD/CAREAMERICA	864,394	931,380	933,268	1,238,709	1,210,821	1,417,266	1,468,984	9.2%	12.16%
<i>Annual Enrollment Growth . .</i>		7.7%	0.2%	32.7%	-2.3%	17.1%	3.6%		
PACIFICARE/FHP	1,589,539	1,714,081	1,656,616	1,355,329	1,400,676	1,321,250	1,315,803	-3.1%	10.90%
<i>Annual Enrollment Growth . .</i>		7.8%	-3.4%	-18.2%	3.3%	-5.7%	-0.4%		
HEALTH NET/FOUNDATION	1,480,693	1,622,872	1,483,697	1,399,876	1,590,807	1,306,244	1,244,516	-2.9%	10.31%
<i>Annual Enrollment Growth . .</i>		9.6%	-8.6%	-5.6%	13.6%	-17.9%	-4.7%		
CIGNA HEALTHCARE OF CALIF	677,448	652,466	649,311	584,586	452,003	358,661	357,214	-10.1%	2.96%
<i>Annual Enrollment Growth . .</i>		-3.7%	-0.5%	-10.0%	-22.7%	-20.7%	-0.4%		
AETNA US HEALTHCARE	608,859	822,506	658,425	362,966	277,601	250,643	268,779	-12.7%	2.23%
<i>Annual Enrollment Growth . .</i>		35.1%	-19.9%	-44.9%	-23.5%	-9.7%	7.2%		
WESTERN HEALTH ADVANTAGE	30,618	32,678	42,250	45,101	53,513	63,976	70,348	14.9%	0.58%
<i>Annual Enrollment Growth . .</i>		6.7%	29.3%	6.7%	18.7%	19.6%	10.0%		
GREAT-WEST HEALTHCARE OF CALIF (FORMERLY ONE HEALTH PLAN OF CALIF)	68,245	126,056	104,057	176,097	162,642	55,595	61,951	-1.6%	0.51%
<i>Annual Enrollment Growth . .</i>		84.7%	-17.5%	69.2%	-7.6%	-65.8%	11.4%		
SHARP HEALTH PLAN	39,443	40,608	46,428	56,116	55,410	54,088	49,887	4.0%	0.41%
<i>Annual Enrollment Growth . .</i>		3.0%	14.3%	20.9%	-1.3%	-2.4%	-7.8%		
LA CARE HEALTH PLAN	0	0	1,784	5,126	3,628	34,267	43,112	121.7%	0.36%
<i>Annual Enrollment Growth . .</i>		n/a	n/a	187.3%	-29.2%	844.5%	25.8%		
VALLEY HEALTH PLAN, SANTA CLARA	7,360	8,550	8,846	9,467	19,002	18,861	18,386	16.5%	0.15%
<i>Annual Enrollment Growth . .</i>		16.2%	3.5%	7.0%	100.7%	-0.7%	-2.5%		
VENTURA COUNTY HEALTH CARE PLAN	6,549	6,931	7,263	7,323	19,002	18,861	18,386	18.8%	0.15%
<i>Annual Enrollment Growth . .</i>		5.8%	4.8%	0.8%	159.5%	-0.7%	-2.5%		
CONTRA COSTA HEALTH PLAN	7,684	9,669	16,797	15,417	16,380	16,385	16,256	13.3%	0.13%
<i>Annual Enrollment Growth . .</i>		25.8%	73.7%	-8.2%	6.2%	0.0%	-0.8%		

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SANTA CLARA FAMILY HEALTH PLAN	0	0	0	9,467	12,843	12,672	10,075	2.1%	0.08%
<i>Annual Enrollment Growth . .</i>	<i>n/a</i>	<i>n/a</i>	<i>n/a</i>	<i>n/a</i>	<i>35.7%</i>	<i>-1.3%</i>	<i>-20.5%</i>		
CHINESE COMMUNITY HLTH PLAN	5,572	5,380	5,570	6,299	6,495	6,697	6,554	2.7%	0.05%
<i>Annual Enrollment Growth . .</i>	<i>-3.4%</i>	<i>3.5%</i>	<i>13.1%</i>	<i>3.1%</i>	<i>3.1%</i>	<i>-2.1%</i>			
SAN MATEO HEALTH COMMISSION	0	0	1,789	2,547	5,690	6,150	6,553	38.3%	0.05%
<i>Annual Enrollment Growth . .</i>	<i>n/a</i>	<i>n/a</i>	<i>42.4%</i>	<i>123.4%</i>	<i>8.1%</i>	<i>6.6%</i>			
SAN FRANCISCO HEALTH PLAN	0	0	0	0	3,703	4,928	6,511	32.6%	0.05%
<i>Annual Enrollment Growth . .</i>	<i>n/a</i>	<i>n/a</i>	<i>n/a</i>	<i>n/a</i>	<i>n/a</i>	<i>33.1%</i>	<i>32.1%</i>		
COMMUNITY HEALTH GROUP (SAN DIEGO CO)	0	3,782	5,925	9,054	8,081	8,107	4,005	1.2%	0.03%
<i>Annual Enrollment Growth . .</i>	<i>n/a</i>	<i>56.7%</i>	<i>52.8%</i>	<i>-10.7%</i>	<i>0.3%</i>	<i>-50.6%</i>			
CENTRAL COAST ALLIANCE/SANTA CRUZ- MONTEREY	0	0	0	0	0	1,145	1,814	58.4%	0.02%
<i>Annual Enrollment Growth . .</i>	<i>n/a</i>	<i>n/a</i>	<i>n/a</i>	<i>n/a</i>	<i>n/a</i>	<i>n/a</i>	<i>58.4%</i>		
PARTNERSHIP HEALTHPLAN (FORMERLY SOLANO/NAPA NETWORK)	0	0	0	0	0	0	1,374	n/a	0.01%
<i>Annual Enrollment Growth . .</i>	<i>n/a</i>	<i>n/a</i>	<i>n/a</i>	<i>n/a</i>	<i>n/a</i>	<i>n/a</i>	<i>n/a</i>		
SANTA BARBARA HEALTH PLAN	0	0	0	0	0	0	788	n/a	0.01%
<i>Annual Enrollment Growth . .</i>	<i>n/a</i>	<i>n/a</i>	<i>n/a</i>	<i>n/a</i>	<i>n/a</i>	<i>n/a</i>	<i>n/a</i>		
BPS HEALTHCARE (SOLD TO AETNA 1998, SOLD TO BCE EMERGIS/CLOSED-OCT 2000)	3,620	0	0	0	0	0	0	n/a	0.00%
<i>Annual Enrollment Growth . .</i>	<i>-100.0%</i>	<i>n/a</i>	<i>n/a</i>	<i>n/a</i>	<i>n/a</i>	<i>n/a</i>	<i>n/a</i>		
HEALTH PLAN OF THE REDWOODS (CLOSED-OCT 2002)	73,009	65,709	66,827	0	0	0	0	n/a	0.00%
<i>Annual Enrollment Growth . .</i>	<i>-10.0%</i>	<i>1.7%</i>	<i>-100.0%</i>	<i>n/a</i>	<i>n/a</i>	<i>n/a</i>	<i>n/a</i>		
INTER VALLEY HEALTH PLAN	53,598	49,441	20,458	0	0	0	0	n/a	0.00%
<i>Annual Enrollment Growth . .</i>	<i>-7.8%</i>	<i>-58.6%</i>	<i>-100.0%</i>	<i>n/a</i>	<i>n/a</i>	<i>n/a</i>	<i>n/a</i>		
LIFEGUARD (CLOSED-DEC 2002)	239,256	241,153	177,440	0	0	0	0	n/a	0.00%
<i>Annual Enrollment Growth . .</i>	<i>0.8%</i>	<i>-26.4%</i>	<i>-100.0%</i>	<i>n/a</i>	<i>n/a</i>	<i>n/a</i>	<i>n/a</i>		
MAXICARE OF CALIFORNIA (CLOSED-DEC 2001)	142,263	155,762	0	0	0	0	0	n/a	0.00%
<i>Annual Enrollment Growth . .</i>	<i>9.5%</i>	<i>-100.0%</i>	<i>n/a</i>	<i>n/a</i>	<i>n/a</i>	<i>n/a</i>	<i>n/a</i>		
MOLINA HEALTHCARE OF CALIF	2,600	1,092	0	0	0	0	0	n/a	0.00%
<i>Annual Enrollment Growth . .</i>	<i>-58.0%</i>	<i>-100.0%</i>	<i>n/a</i>	<i>n/a</i>	<i>n/a</i>	<i>n/a</i>	<i>n/a</i>		

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NATIONAL HEALTH PLANS (CLOSED-MAY 2002)	31,651	28,445	3,054	0	0	0	0	n/a	0.00%
<i>Annual Enrollment Growth . .</i>		-10.1%	-89.3%	-100.0%	n/a	n/a	n/a		
PRUDENTIAL HEALTH CARE (SOLD TO AETNA MID 1999/CLOSED-DEC 2001)	417,142	48,983	0	0	0	0	0	n/a	0.00%
<i>Annual Enrollment Growth . .</i>		-88.3%	-100.0%	n/a	n/a	n/a	n/a		
SCAN HEALTH PLAN	6,507	4,351	0	0	0	0	0	n/a	0.00%
<i>Annual Enrollment Growth . .</i>		-33.1%	-100.0%	n/a	n/a	n/a	n/a		
TOWER HEALTH SERVICES (CLOSED-OCT 2001)	24,031	32,550	0	0	0	0	0	n/a	0.00%
<i>Annual Enrollment Growth . .</i>		35.5%	-100.0%	n/a	n/a	n/a	n/a		
UHP HEALTHCARE (ACQUIRED BY CARE 1ST 2006)	18,490	8,863	4,031	8,292	7,164	11,083	0	n/a	0.00%
<i>Annual Enrollment Growth . .</i>		-52.1%	-54.5%	105.7%	-13.6%	54.7%	-100.0%		
UNITEDHEALTHCARE (SOLD HMO TO BLUE SHIELD MID 2000/CLOSED HMO-DEC 2000)	94,250	0	0	0	0	0	0	n/a	0.00%
<i>Annual Enrollment Growth . .</i>		-100.0%	n/a	n/a	n/a	n/a	n/a		
UNIVERSAL CARE/HEALTHMAX (AQUIRED BY HEALTHNET 2006)	117,925	112,759	153,158	106,605	100,846	91,603	0	n/a	0.00%
<i>Annual Enrollment Growth . .</i>		-4.4%	35.8%	-30.4%	-5.4%	-9.2%	-100.0%		
TOTAL COMMERCIAL ENROLLMENT	13,079,630	13,590,515	12,955,236	12,421,848	12,137,507	11,961,602	12,076,812	-1.3%	100.00%
ELIGIBLE POPULATION AFTER DEDUCTING MEDICAL, MEDICARE ELIGIBLES & HEALTHY FAMILIES ENROLLEES FROM TOTAL STATE POPULATION(2)	25,710,606	25,605,488	25,419,142	25,409,230	25,766,155	26,195,654	26,497,550	0.5%	
% OF ABOVE ELIGIBLE POPULATION COVERED	50.9%	53.1%	51.0%	48.9%	47.1%	45.7%	45.6%		
ANNUAL COMMERCIAL ENROLLMENT GROWTH		3.9%	-4.7%	-4.1%	-2.3%	-1.4%	0.96%		
% COMMERCIAL ENROLLMENT GROWTH NET OF POPULATION GROWTH		4.3%	-3.9%	-4.1%	-3.7%	-3.1%	-0.19%	-1.8%	
NUMBER OF ACTIVE COMMERCIAL PLANS FOR A SPECIFIC YEAR	32	26	23	20	20	20	17		

(1) Commercial Enrollment - (includes standard large & small group, individual, point-of-service, AIM, MRMIB, capitated ASO, Cal-Kids, & Healthy Kids) provided by the Plans directly for the Months of March or from Department of Managed Health Care's Quarterly Reports. Cigna restated 2004 enrollment.

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(2) Commercial Eligibles are calculated using Department of Finance's January estimates published May of each year; and then subtracting the Medi-Cal and Medicare Eligibles; and the Healthy Families Enrollees for Months of March.