

**Table 4AA California Statewide HMO & Special Programs Enrollment Study for
March 2006, Statewide Plan Ranking by Enrollment by Lines of Business**

**Rankings reflect gross Medi-Cal Lives from Dept of Health Services for
CalOptima, Health Net & LA Care PRIOR to subcontracting to other health plans**

PLAN	<u>Commercial(1)</u>		<u>Medi-Cal(2)</u>		<u>Medicare(3)</u>		<u>Healthy Families(4)</u>		<u>TOTAL</u>	
	Ranking	Lives	Ranking	Lives	Ranking	Lives	Ranking	Lives	Ranking	Lives
KAISER FOUNDATION HEALTH PLAN	1	5,494,852	n/a	0	1	675,303	6	90,340	1	6,260,495
BLUE CROSS/CALIFORNIACARE	2	1,610,664	n/a	0	6	31,506	4	294,713	2	1,936,883
HEALTH NET/FOUNDATION	5	1,244,516	2	463,594	3	101,764	5	97,198	3	1,907,072
<i>Health Net subcontracted 113,299 March 2006 Los Angeles Co Medi-Cal Lives to Molina (for this Table subcontract lives NOT counted at Health Net)</i>										
PACIFICARE/FHP	4	1,315,803	n/a	0	2	358,610	n/a	0	4	1,674,413
BLUE SHIELD/CAREAMERICA	3	1,468,984	n/a	0	5	49,815	7	41,367	5	1,560,166
LA CARE HEALTH PLAN	n/a	43,112	1	730,963	n/a	0	25	1,096	6	775,171
<i>LA Care subcontracted all (722,680) March 2006 Medi-Cal Lives to Blue Cross, Care 1st, Community of LA, Kaiser & UHP Health Plans (for ranking lives counted at LA Care)</i>										
CIGNA HEALTHCARE OF CALIF	6	357,214	n/a	0	n/a	0	n/a	0	7	357,214
CALOPTIMA	n/a	0	3	294,881	n/a	0	10	29,779	8	324,660
<i>CalOptima subcontracted to Blue Cross and Universal/HealthMax. Specific division of subcontracting was not supplied for 2006 ; consequently lives were assigned 75% pro-rata basis</i>										
AETNA US HEALTHCARE	7	268,779	n/a	0	7	25,882	n/a	0	9	294,661
SCAN HEALTH PLAN	n/a	0	n/a	0	4	82,982	n/a	0	10	82,982
WESTERN HEALTH ADVANTAGE	8	70,348	n/a	0	13	1,142	n/a	0	11	71,490
GREAT-WEST HEALTHCARE OF CALIF (FORMERLY ONE HEALTH PLAN OF CALIF)	9	61,951	n/a	0	n/a	0	n/a	0	12	61,951
SHARP HEALTH PLAN	10	49,887	n/a	0	n/a	0	26	1	13	49,888
INLAND EMPIRE HEALTH PLAN	n/a	0	n/a	0	n/a	0	8	38,144	14	38,144
MOLINA HEALTHCARE OF CALIF	n/a	0	n/a	0	n/a	0	9	36,404	15	36,404
COMMUNITY HEALTH GROUP (SAN DIEGO CO)	17	4,005	n/a	0	n/a	0	12	23,035	16	27,040
COMMUNITY HEALTH PLAN OF LA	n/a	0	n/a	0	n/a	0	11	24,221	17	24,221
SANTA CLARA FAMILY HEALTH PLAN	12	10,075	n/a	0	n/a	0	13	12,668	18	22,743
VENTURA COUNTY HEALTH CARE PLAN	14	18,386	n/a	0	n/a	0	22	2,821	23	21,207
CONTRA COSTA HEALTH PLAN	11	16,256	n/a	0	n/a	478	20	3,196	19	19,930
VALLEY HEALTH PLAN, SANTA CLARA	13	18,386	n/a	0	n/a	0	n/a	0	26	18,386
CARE 1ST HEALTH PLAN (ACQUIRED UHP JAN 2006)	n/a	0	n/a	0	n/a	9,762	17	7,064	29	16,826
CHINESE COMMUNITY HLTH PLAN	15	6,554	n/a	0	10	6,648	n/a	0	22	13,202
INTER VALLEY HEALTH PLAN	n/a	0	n/a	0	8	12,803	n/a	0	21	12,803
SAN FRANCISCO HEALTH PLAN	n/a	6,511	n/a	0	n/a	0	19	5,577	30	12,088
KERN HEALTH SYSTEMS	n/a	0	n/a	0	n/a	0	14	9,700	24	9,700

**Table 4AA California Statewide HMO & Special Programs Enrollment Study for
March 2006, Statewide Plan Ranking by Enrollment by Lines of Business**

**Rankings reflect gross Medi-Cal Lives from Dept of Health Services for
CalOptima, Health Net & LA Care PRIOR to subcontracting to other health plans**

PLAN	<u>Commercial(1)</u>		<u>Medi-Cal(2)</u>		<u>Medicare(3)</u>		<u>Healthy Families(4)</u>		<u>TOTAL</u>	
	Ranking	Lives	Ranking	Lives	Ranking	Lives	Ranking	Lives	Ranking	Lives
SAN MATEO HEALTH COMMISSION	16	6,553	n/a	0	n/a	0	21	2,887	25	9,440
SAN JOAQUIN HEALTH PLAN	n/a	0	n/a	0	n/a	0	15	8,152	27	8,152
ALAMEDA ALLIANCE FOR HEALTH	n/a	0	n/a	0	n/a	0	16	7,997	28	7,997
UNIVERSAL CARE/HEALTHMAX (AQUIRED BY HEALTHNET 2006)	n/a	0	n/a	0	9	361	18	7,009	20	7,370
CALIFORNIA HEALTH PLAN (formerly CAREMORE)	n/a	0	n/a	0	11	5,985	n/a	0	31	5,985
CENTRAL COAST ALLIANCE/SANTA CRUZ-MONTEREY	n/a	1,814	n/a	0	n/a	0	23	2,147	33	3,961
OUT-OF-STATE MEDICARE PLANS	n/a	0	n/a	0	12	2,634	n/a	0	32	2,634
SANTA BARBARA HEALTH PLAN	n/a	788	n/a	0	n/a	0	24	1,817	34	2,605
CITIZENS CHOICE HEALTHPLAN	n/a	0	n/a	0	14	932	n/a	0	35	932
ALTAMED HEALTH SERVICES	n/a	0	n/a	0	15	253	n/a	0	36	253
CENTER FOR ELDERS INDEPENDENCE	n/a	0	n/a	0	16	252	n/a	0	37	252
SUTTER SENIOR CARE	n/a	0	n/a	0	17	194	n/a	0	38	194
ON LOK SENIOR HEALTH SERVICES	n/a	0	n/a	0	18	24	n/a	0	39	24
TOTAL ENROLLMENT		12,075,438		1,489,438		1,367,330		747,333		15,679,539
ELIGIBLE POP(4)(5)(6)		26,497,550		6,484,619		3,442,513		747,333		37,172,015
% OF ELIGIBLES COVERED		45.6%		23.0%		39.7%		100.0%		42.2%